

# EXCLUSIVE BENCHMARKING REPORT

rate strategy at Axiom Group in Aurora, Ont., a truly open door involves more than a literal door. “We’re learning through some recent events that just having your door open isn’t the only thing,” Moschopedis says. “When you walk by someone and say, ‘Hey, how’s it going? Great!’ and walk away, versus, ‘Hey, what are you working on? Any challenges with that? How can I support you? Is there anything that’s preventing you from being successful or achieving your objectives?’ That’s a different set of questions.”

Philip Katen, general manager and president of Plastikos Inc. in Erie, Pa., notes that all three of that company’s owners and most of its managers are engineers, so they inherently love



Shape’s newest machine is a 2500 ton Engel combiM press. First shots were expected in early October, with full production in Q1 2020.

## 2019 Plastics Technology Top Shops

In addition to demographic data, our Top Shops survey asked for information on some key performance metrics, including areas like sales growth, sales per machine and employee, scrap rate, and setup time, among others. Scoring on 10 of these metrics was used as a means to separate 2019’s Top Shops from the rest of the respondents.

- Applied Molding Technologies, Frederic, Wis.
- Axiom Group Inc., Aurora, Ont.
- Certainteed, McPherson, Kan.
- Diversified Plastics Inc., Brooklyn Park, Minn.
- Donnelly Custom Manufacturing, Alexandria, Minn.
- Engineered Molding Solutions, McHenry, Ill.
- Falcon Plastics, Brookings, S.D.
- Fedora Manufacturing LLC, South Acworth, N.H.
- Injection Molding Enterprises LLC, Littleton, Mass.
- Ironwood Plastics Inc., Two Rivers, Wis.
- Logitech, Suzhou, China
- Metro Plastics, Noblesville, Ind.
- Moldworx, Gilbert, Ariz.
- Par 4 Plastics Inc., Grand Rivers, Ky.
- Pioneer Custom Molding, Pioneer, Ohio
- Plastic Design International Inc., Middletown, Conn.
- Plasticert Inc., Lewiston, Minn.
- Plastikos Inc., Erie, Pa.
- Polyfab Corp., Sheboygan, Wis.
- Polymer Conversions Inc., Orchard Park, N.Y.
- Pres-Tek Plastics Inc., Rancho Cucamonga, Calif.
- Qualicase Ltd., Calgary, Alta.
- Reed City Group, Reed City, Mich.
- SF Mfg., Union, Mich.
- Shape Corp., Grand Haven, Mich.
- Seitz LLC, Torrington, Conn.
- Ultradent Products Inc., South Jordan, Utah

## Business Best Practices

	Top Shops	Rest
Regular Formal Review of Business	71%	25%
Periodic Formal Review	55%	26%
Business Metric Goal Setting	71%	28%
Business Strategy Development	74%	23%
Regular Management/ Department Head Meetings	68%	39%
Steering Board/Committee Including Outside Membership	35%	11%

## Worker Benefits

	Top Shops	Rest
401K	68%	33%
Annual Review	71%	39%
Apprenticeships	48%	16%
Bonus	64%	28%
Education Reimbursement	61%	25%
ESOP	3%	2%
Formal Safety/Health Program	68%	28%
Leader/Supervisor Development	55%	17%
Paid Medical Benefits	81%	30%
Profit or Revenue Sharing	45%	14%
Team Building	52%	12%
Training/Certification	65%	23%
None	3%	2%

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